



Forward Thinking Energy



November 1, 2013

**Jay L. Kooper**  
Director of Regulatory Affairs  
Energy Marketing

VIA OVERNIGHT MAIL  
The Honorable Debra A. Howland  
Executive Director and Secretary  
New Hampshire Public Utilities Commission  
21 South Fruit Street, Suite 10  
Concord, NH 03301-2429

NHPUC 5NOV13AM10:28

RE: Licensing Update of Hess Energy Marketing Businesses:  
Hess Corporation (DM 12-005 and DM 11-282)  
Hess Energy Marketing, LLC (DM 13-260 and DM 13-121)

Dear Secretary Howland:

Hess Corporation ("Hess") and Hess Energy Marketing, LLC ("HEM") submit this correspondence to report the following material change in status.

Earlier today, Hess and Direct Energy Business ("Direct") closed on the sale of Hess' energy marketing businesses to Direct. Pursuant to this completed sale, HEM has been acquired by and will continue to actively operate as a wholly-owned subsidiary of Direct. The existing Hess licenses will remain in operation to serve Hess customers whose supply contracts are not able to be transferred to HEM following the closing date. All current Hess customers as of the closing date will continue to be served in accordance with the same terms, conditions and prices as set forth in their existing contracts. The HEM name continues to be utilized by Direct post-completion of the sale.

In order to assist our record-keeping, please file stamp the additional copy of this letter and return the copy in the enclosed self-addressed stamped envelope. Should you have any questions or concerns, please do not hesitate to contact me at (732) 750-7048 or at [jkooper@hess.com](mailto:jkooper@hess.com). Thank you very much for your attention to this matter

Sincerely,

Jay L. Kooper  
Director of Regulatory Affairs

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